N2Africa - Putting nitrogen fixation to work for smallholder farmers in Africa

# Public-Private Partnerships - An N2Africa Initiative to Ensure Sustainability - Ethiopian example

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### Introduction

N2Africa designs and develops public-private partnerships to ensure long-term sustainability of

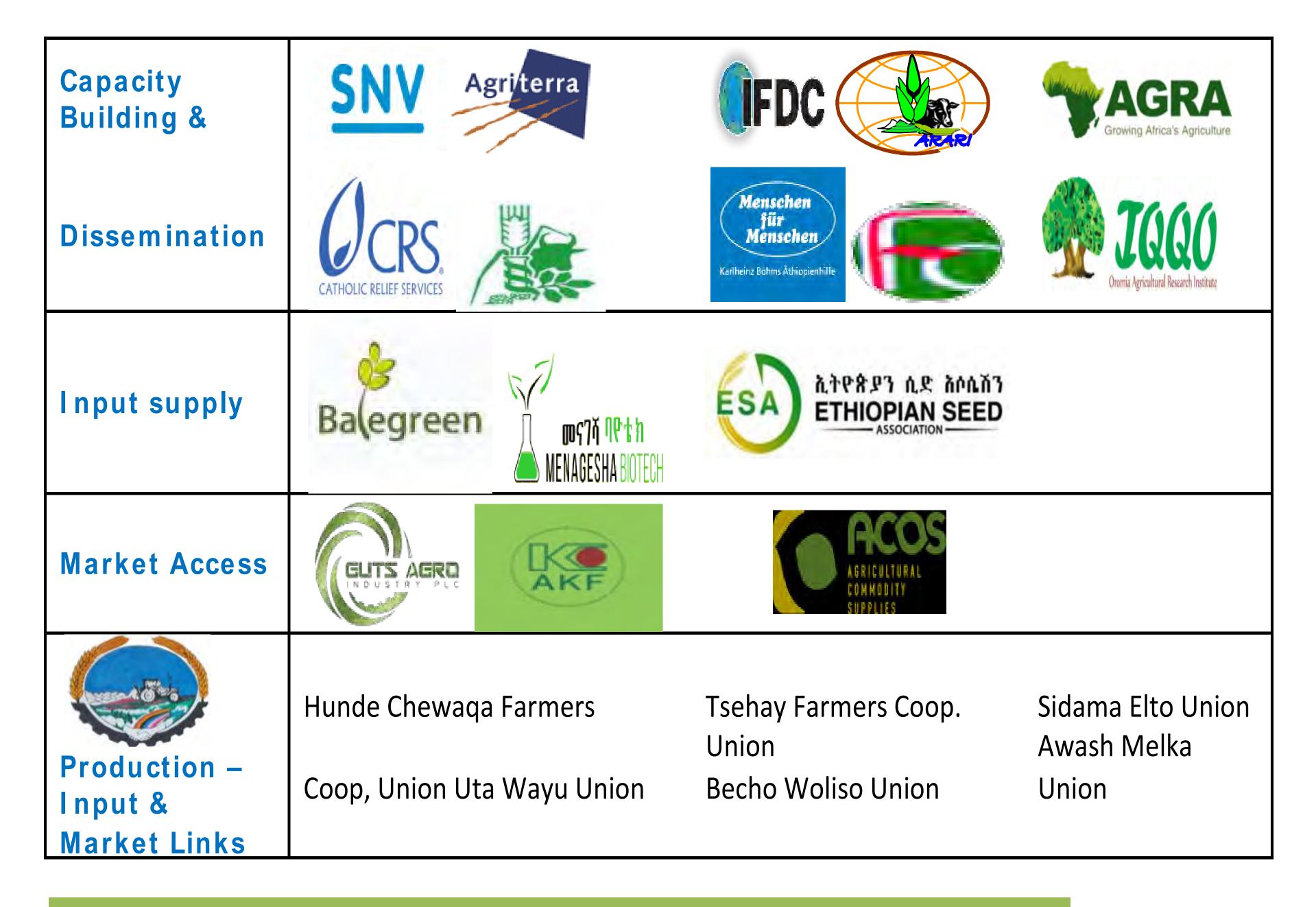
- □ Knowledge transfer
- ☐ Legume technology dissemination
- ☐ Efficient input supply chains
- ☐ Access to markets.

## **Partnership Process**

The process of partnership development involves a number of steps:

- •Map legume value chain actors
- Consult priority actors and support institutions
- Define interests, roles and responsibilities
- Design and develop strategic partnership frameworks (models)
- Sign partnership agreements
- Implement the Partnership Planning document through sub-grants
- Coordinate and govern the partnership
- Enrich the partnership with additional value chain partners & fundraising
- Joint learning and project Monitoring and Evaluation (M&E)

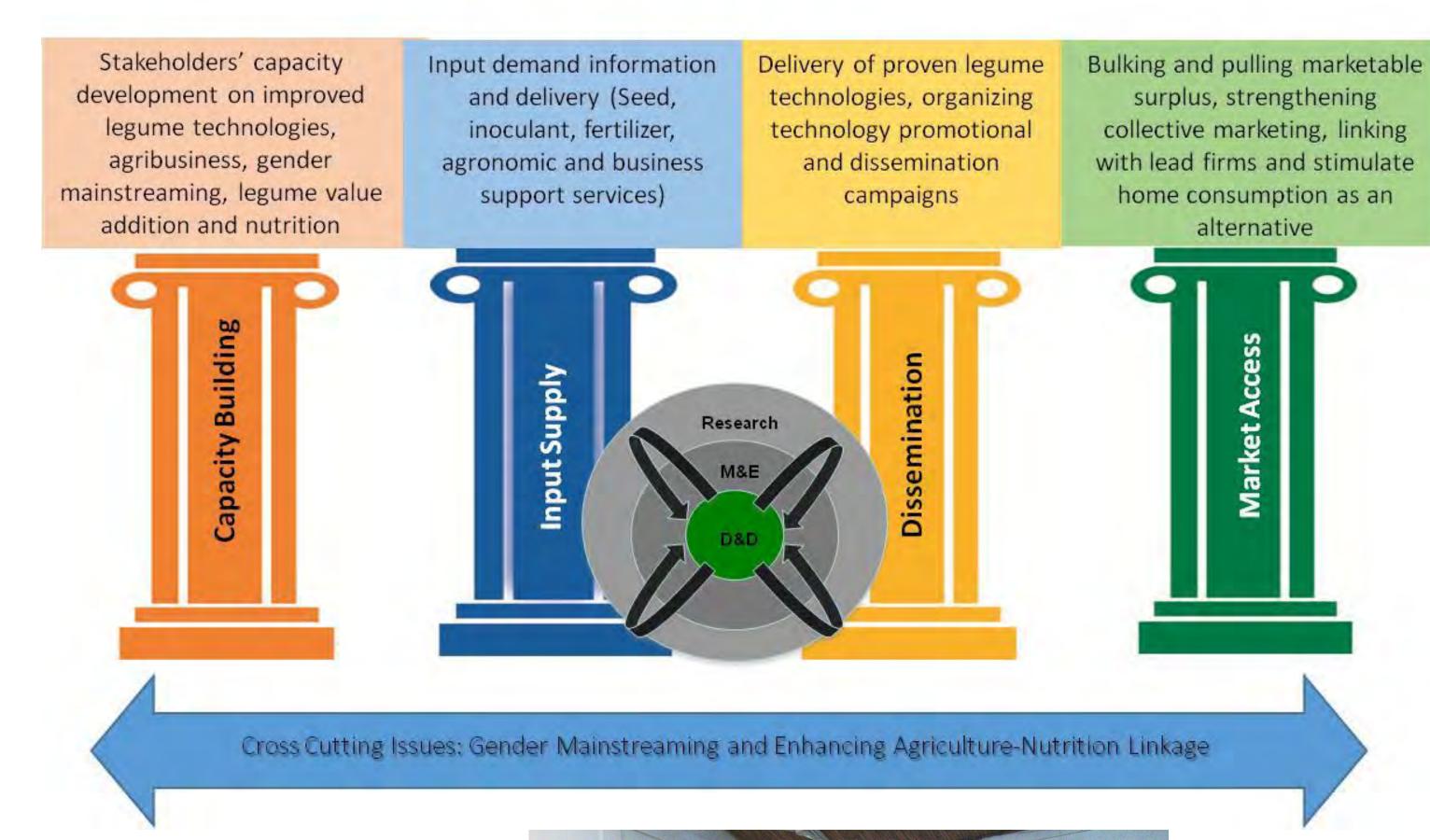
# Overview of Public-Private Partnerships in Ethiopia



### N2Africa works in eleven countries of sub-Saharan Africa

Funded by the Bill & Melinda Gates Foundation through a grant to Wageningen University, N2Africa supports more than 500,000 smallholders in DR Congo, Ethiopia, Ghana, Kenya, Malawi, Mozambique, Nigeria, Rwanda, Tanzania and Uganda and Zimbabwe to enhance food & nutrition security, household incomes through sustainable intensification and diversification with nitrogen fixing grain legumes

# Model for input and service delivery and marketing









# Sustainable scaling

N2Africa's Public-Private Partnerships in four regions of Ethiopia will reach more than 120,000 smallholders by 2018







